### **Tecpro Systems Limited**

Regd. Office: 106, Vishwadeep Tower, Plot No. 4, District Centre, Janak Puri, New Delhi - 110058

## UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE PERIOD ENDED 31 DECEMBER 2010

(Rs. in lakhs) YEAR ENDED NINE MONTHS ENDED QUARTER ENDED 31.03.2010 31,12,2010 31,12,2009 31.12.2010 31.12.2009 PARTICULARS S. No. (Audited) (Unaudited) (Unaudited) (Unaudited) (Unaudited) 145,492.76 100,753.01 72,035,44 46,108.50 a) Income from operations 126,44 477.00 209.85 b) Other operating income 101,230,01 146,296,73 72,245.29 27,818.03 46.199.29 Total (930.65) (1,975.02) (4,254.82) (203.69) 702 51 a) (Increase) / decrease in stock in trade and work in progress b) Consumption of raw materials 13,187.98 13 228.74 10,323,42 3,972.74 4,867.67 - manufactured products 3,460,47 4,210.78 1,657,23 184,88 288 62 - supplied to fabricators / sites for fabrication 44,741,22 9,555.82 17,901.18 26,015.48 6.020.51 c) Purchase of traded goods 41,737.08 6,018.96 44,067.53 15.424.48 22,101.48 d) Contract cost 5,816,49 3,361.26 1.295.79 4.611.62 e) Other direct costs 6,233.49 4,412.85 6,282,81 1,675.51 2,223.17 Employees cost 732.83 775.21 501.98 280.17 g) Depreciation and amortization 11,409.55 6,494.09 2,927.86 2,637.90 7,636.99 h) Other expenditure 91,857,17 68,019.01 127,188,09 25,443,45 41.323.77 Total Profit from Operations before Other Income, Interest expense and Exceptional items 19,108.64 4,226,28 2,374.58 9,372.84 4.875.52 356.82 727.86 898.66 1,287.72 285 62 Other income 5.124.94 20,396,36 2,731,40 10.100.70 5,161.14 Profit before Interest expense and Exceptional items (344) 3,561,27 6,042.90 2,199,36 935.31 2,112,56 Interest expense 6 4,057.80 2,925.58 16.835.09 1,796.09 3,048,58 Profit after Interest expense but before Exceptional items (5-6) 7 Exceptional items 4,057.80 2,915,58 16,835.09 1,796.09 3.048.58 Profit / floss) before (ax (7-8) 1,051.69 5,870,59 1,409,10 1,058.68 629.01 10 Tax expense 10,964,50 1,167.08 2,648.70 1,873.89 1,989.90 11 Net Profit / (loss) for the period (9-10) 4,422 4,422 5,047 4.422 5.047 Paid - up equity share capital (face value of Rs. 10 each) 12 30,074.77 Reserve excluding Revaluation Reserves Earnings Per Share (EPS) 14 4.34 5.74 25.19 2.64 Diluted EPS (Not annualised) 15 Public shareholding 17,677,951 23,926,251 17,677,951 17,677,951 23 926 251 - Number of shares 39.97% 47.40% - Percentage of shareholding Promoters and promoter group shareholding 16 a) Pledged/Encumbered 2,103,033 2,103,033 2.103.033 2,103,033 2,103,033

7,92%

4.17%

24,444,507

92,08%

48.437

- Percentage of shares (as a 1/4 of the total shareholding of promoter and promoter group)

- Percentage of shares (as a % of the total shareholding of promoter and promoter group)

- Percentage of shares (as a % of the total share capital of the company)

- Percentage of shares (as a % of the total share capital of the company)

b) Non-encumbered

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7.92%

4,76%

92.08%

55.27%

24,442,807

7.92%

4.17%

24,444,507

92.089

48,43%

7.92%

4.76%

92.08%

55.27%

24,442,807

7.92%

4.76%

24,442,807

92,08%

55.27%

#### NOTES:

- 1. The statement of unaudited standalone financial results for the quarter and nine months ended 31 December 2010 has been prepared following the same accounting policies as were followed in the annual financial statements for the year ended 31 March 2010.
- 2. The figures for the previous period(s) / year have been re-grouped / recast, wherever necessary to make them comparable.
- 3. The Company made a fresh issue of 6,250,000 equity shares of the face value of Rs. 10 each for cash comprising 6,183,055 equity shares issued to public at a price of Rs. 355 and 66,945 equity shares issued to employees at a price of Rs. 338 per share. The allotment of these equity shares has been made by the Company at its meeting held on 8 October 2010.
- 4. The Equity Shares of the Company were listed on the National Stock Exchange of India Limited and the Bombay Stock Exchange Limited ('the Stock Exchanges') on 12 October 2010 and the provisions of Listing Agreement with the Stock Exchanges have become applicable to the Company from the said date.
- 5. The financial results and disclosures presented above for the quarter and nine months ended 31 December 2009 include the effect of amalgamations, effective from 31 March 2010 as the appointed date of the amalgamations was 1 April 2009. The impact of such amalgamations has been incorporated in the audited financial statements for the year ended 31 March 2010.
- 6. No investor complaint was pending at the beginning of the quarter. During the quarter, 611 complaints were received, out of which 599 complaints have been resolved and 12 complaints were pending as on 31 December 2010.
- 7. The unaudited standalone financial results for the quarter and nine months ended 31 December 2010 were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 9 February 2011 and have undergone a 'Limited Review' by the Statutory Auditors of the Company. Further, the unaudited financial results for the quarter and nine months ended 31 December 2009 have not been reviewed.

For and on behalf of

**Tecpro Systems Limited** 

Ajay Kumar Bishnoi

Chairman & Managing Director

Place: Gurgaon

Date: 9 February 2011

# **Tecpro Systems Limited**

Regd. Office: 106, Vishwadeep Tower, Plot No. 4, District Centre, Janak Puri, New Delhi – 110058

# UNAUDITED STANDALONE FINANCIAL RESULTS FOR THE PERIOD ENDED 31 DECEMBER 2010

### SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

(Rs. in lakhs)

|        |  | <u> </u>             |                       |                   |                   |                      |
|--------|--|----------------------|-----------------------|-------------------|-------------------|----------------------|
|        | Particulars  | Quarter ended        |                       | Nine months ended |                   | Year ended           |
| S. No. |  | 31.12.2010           | 31.12.2009            | 31.12.2010        | 31.12.2009        | 31.03.2010           |
|        |  | (Unaudited)          | (Unaudited)           | (Unaudited)       | (Unaudited)       | (Audited)            |
| 1      | Segment Revenue* a) Material handling system   | 46,108.50            | 26,997.88             | 100,753.01        | 69,298.16         | 142,658.87           |
|        | (including Balance of Plant) b) Setting up of power plant on EPC basis   | _                    | 703.08                | _                 | 2,870.10          | 2,996.54             |
|        | Total  | 46,108.50            | 27,700.96             | 100,753.01        | 72,168.26         | 145,655.41           |
|        | Less: Inter Segment Revenue  | -                    | 9,37                  | -                 | 132.82            | 162.65               |
|        | Net sales / Income from Operations   | 46,108.50            | 27,691.59             | 100,753.01        | 72,035.44         | 145,492.76           |
| 2      | Segment Results Profit / (Loss) before tax and interest from each segment a) Material handling system (including Balance of Plant) b) Setting up of power plant on EPC basis | 4,911.36             | 2,039.18<br>322.87    | 9,259.67          | 4,096.00<br>98.38 | 20,825.14 (1,390.09) |
|        | Total  | 4,911.36             | 2,362.05              | 9,259.67          | 4,194.38          | 19,435.05            |
|        | Less; i) Interest expense  Add: i) Other un-allocable income net off un-   | 2,112.56             | 935.31                | 6,042.90          | 2,199.36          | 3,561.27             |
|        | allocable expenditure  | 249.78               | 369,35                | 841.03            | 930.56            | 961.31               |
|        | Total Profit / (loss) before tax   | 3,048.58             | 1,796.09              | 4,057.80          | 2,925.58          | 16,835.09            |
| 3      | Capital Employed (Segment<br>Assets - Segment Liabilities)   |                      |                       | 100,402.53        | 34,652.63         | 66,196.56            |
|        | a) Material handling system<br>(including Balance of Plant)<br>b) Setting up of power plant on   | 100,402.53<br>968.36 | 34,652.63<br>5,267.02 |                   |                   |                      |
|        | EPC basis c) Unallocated   | (42,717.55)          | (12,200.93)           |                   | (12,200.93)       |                      |
|        | Total  | 58,653.34            | 27,718.72             | 58,653.34         | 27,718.72         | 35,217.96            |

<sup>\*</sup> Excluding other operating income

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#### Notes:

- 1) The segments have been identified in line with Accounting Standard (AS) 17 'Segment Reporting', taking into account the risks and return, organisation structure and internal reporting system.
- 2) Segment revenue includes net sales (sale of manufactured goods and traded goods), service income and contract revenue directly identifiable to the segment. Segment results and capital employed includes amounts directly identifiable to each of the segments and which can be allocated on a reasonable basis. Unallocable income includes interest income and other income that are not identifiable to the segments. Unallocable expenditure includes corporate expenditure which is not identifiable to any of the segments. Unallocated capital employed includes assets and liabilities which are not specifically allocable to individual segments.
- 3) The unaudited standalone financial results for the quarter and nine months ended 31 December 2010 were reviewed by the Audit Committee and approved by the Board of Directors at their meeting held on 9 February 2011 and have undergone a 'Limited Review' by the Statutory Auditors of the Company. Further, the unaudited standalone financial results for the quarter and nine months ended 31 December 2009 have not been reviewed.

For and on behalf of Tecpro Systems Limited

Ajay Kumar Bishnoi

Chairman & Managing Director

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Date: 9 February 2011